

**MINUTES**  
**Eastern Connecticut Health and Medical Cooperative**  
**Board Meeting – February 20, 2020**  
**9:00 – 11:00 AM- Room 107**  
**LEARN, 44 Hatchetts Hill Road, Old Lyme, CT**

**Members Present:** Kate Ericson, Nat Brown, Julie Pendleton, Deb Martin, Holly McCalla, Peter Nero, Jan Perruccio via telephone

**Others present:** Mike Belden, Joanne Lund, Lynn Iannuzzi-DiBene, Thomas Kowalchik,

***Meeting called to order at 9:06 AM***

**Standing Agenda Items:** Discussion and Possible Action

**1. Agenda**

**2. Approve minutes of January 23, 2020:**

*Motion made by K. Ericson seconded by H. McCalla to approve the minutes as written*  
*Approved: 6-0-1 P. Nero abstained*

**3. Financial Status Report**

- a. Net position is \$2,492,062– as of January 31, 2020 up \$110k from last month
- b. Received \$67k from Clinton BOE which is not reflected in the above amount
- c. Clinton BOE has an outstanding balance due of approximately \$4k
- d. Claims year-over-year are up \$1,099k or 13%; however, increased revenue of 8.9% has helped to offset

Received an invoice from Pullman & Connelly for \$420 for services provided in review of the By-Laws re: Clinton BOE separation

*Motion made by H. McCalla to pay invoice in full for services rendered, seconded by N. Brown*  
*Approved: 7-0-0*

**4. Update from Vendors and review RFP responses, possible action:**

- a. Tom distributed updated renewal (medical marketing) results. Review of Medical Marketing Results – Fixed Costs & Lasers.
- b. Tom will reach out to each responding vendor for one last opportunity to modify their proposals. Final decision to be at next meeting, March 26.
- c. Discussion of Claims Audit – cost, average findings, pay back of findings. Suggestion and discussion of possible annual audit, more discussion will follow at a later time.

**Old Business**

**1. Informational Brochure and FAQ sheet**

- a. No discussion of brochure of FAQ sheet. Moved to next meeting.

**New Business**

1. Agenda was set for next meeting to be held on March 26.

*Motion to adjourn by H. McCalla and N. Brown 10:35 A.M.*  
*Motion approved: 7-0-0*

Next Meeting –March 26, 2020 at 9:00 A.M.

Respectfully Submitted,  
Deborah Martin

